



Greenleaf Envirotech Ltd.

Building Today for a Sustainable Tomorrow

INVESTOR PRESENTATION

May 26



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Company Overview



Greenleaf at a Glance



Establishment
2010



Serving States
12



Employees
152



Headquarters
Surat

**3 Year Revenue
CAGR**

31%
CAGR
(FY 23-26)

3 Year PAT CAGR

92%
CAGR
(FY 23-26)

Financial Performance (FY 26)

**Revenue
60.61 Cr**

**EBITDA
10.24 Cr**

**PAT
7.23 Cr**

**ROE
20.73%**

About Us

Greenleaf Envirotech Ltd, incorporated in 2010, was established to develop environmental infrastructure for a cleaner India.

The company has started as an environmental laboratory and consulting practice in Surat, Gujarat.

It has evolved into a fully integrated environmental engineering company delivering end-to-end solutions across wastewater treatment, environmental monitoring and compliance, and fire safety services.



What We Do

We design, engineer, procure, construct, commission, and maintain advanced environmental systems and provide laboratory, monitoring, and compliance solutions for a cleaner and safer environment.



Our Expertise

- Effluent Treatment Plants (ETP)
- Sewage Treatment Plants (STP)
- Zero Liquid Discharge (ZLD) Systems
- Environmental Monitoring & Compliance
- NABL-Accredited Laboratory Services
- Fire Safety Solutions



Our Commitment

Driving sustainable growth through innovation, quality execution, regulatory excellence, and long-term partnerships to protect the environment and empower communities.

Our Core Services



Waste Water Services

1. Turnkey Projects

End-to-end execution of wastewater treatment projects, from design, engineering to construction & installation, commissioning, and handover.

2. O&M Services

Comprehensive operation and maintenance services to ensure optimal plant performance, regulatory compliance, and operational efficiency.



Environment Laboratory and Consultancy

1. Environment Consultancy

Environmental compliance support, impact assessments, audits, monitoring programs, and sustainability advisory services.

2. Laboratory Services

NABL-accredited laboratory testing and analysis for water, wastewater, air, soil, and industrial parameters with reliable reporting.



Fire Safety Services

FIRE SAFETY SERVICES

Comprehensive fire safety solutions including Fire NOC assistance, fire audits, risk assessments, suppression system design, installation, testing, commissioning, and maintenance across industrial, commercial, and infrastructure projects.

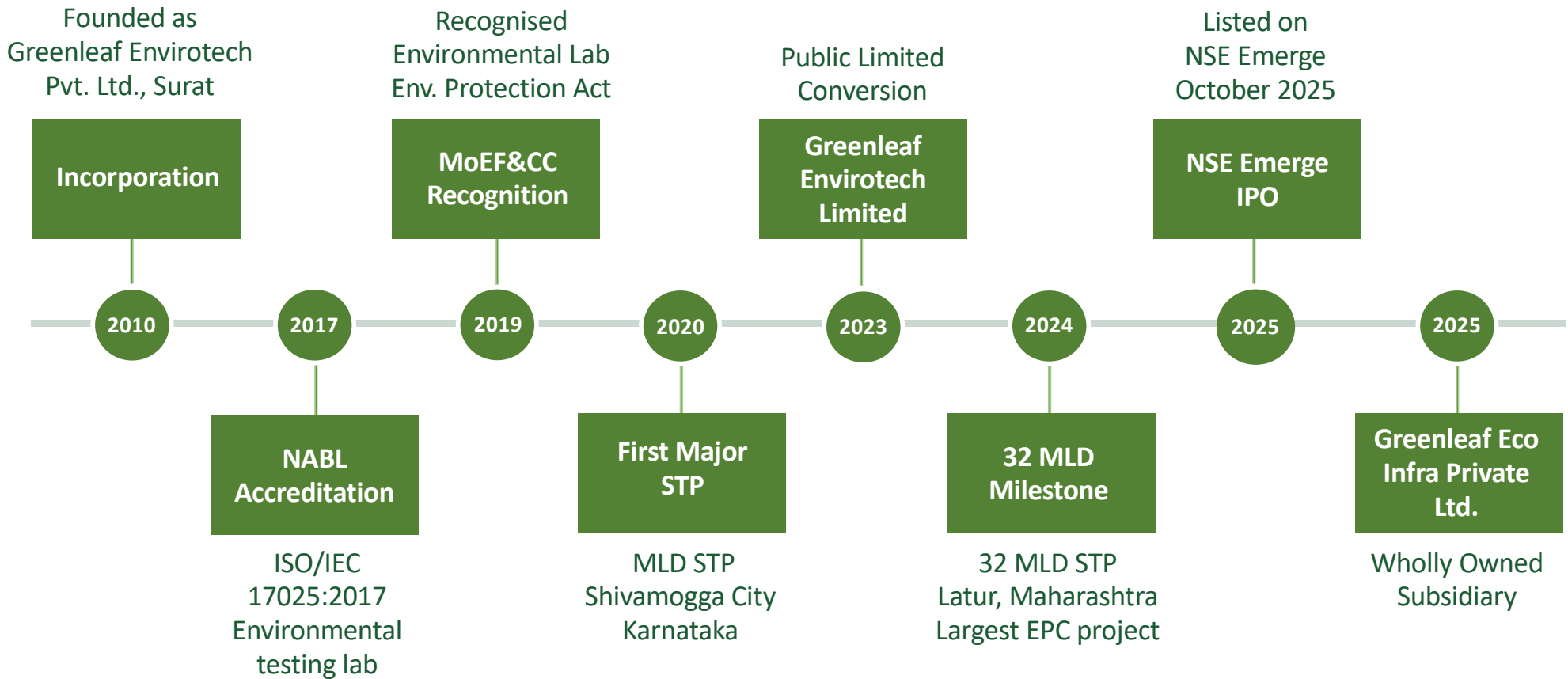
Our Presence

Serving across 12 states in India

SR. No.	STATE NAME
1	Gujarat
2	Maharashtra
3	Rajasthan
4	Madhya Pradesh
5	Uttar Pradesh
6	Assam
7	Karnataka
8	Himachal Pradesh
9	Tamil Nadu
10	Bihar
11	Jharkhand
12	Odisha



Milestones



Awards & Certifications



NABL Testing Laboratory
ISO : 17025



GPCB SCH-II
Environmental Auditor



MOEF & CC Recognized
(EPA1986)



Road & Building



S.M.C FPCOR



ISO 9001 : 2015



ISO 45001 : 2018

Our Projects



32 MLD STP Plant at Latur, Maharashtra



5 MLD STP Plant at Sirohi, Rajasthan from L&T Construction

Our Projects



15 KLD ETP Plant at Gandhidham - Kachchh, Gujarat



Pressure Sand Filter and Activated Carbon Filter systems

Our Projects



4.1 MLD & 2.9 MLD STPs – Vijapur



16 MLD Sewage Treatment Plant – Solapur, Maharashtra

Advanced Testing Equipment



**NABL-Accredited
Environmental
Laboratory**

- ❖ Recognised under the Environment (Protection) Act, 1986 by MoEF&CC
- ❖ NABL accreditation under ISO/IEC 17025:2017 - held continuously since 2017
- ❖ 17-member technical team comprising Quality Manager, Technical Manager, Chemists, and Microbiologists

Ambient Air Quality Analysis



**Stack Monitoring
Kit**



PM 2.5 Sampler Machinery

Wastewater Analysis



**Automatic
Digital Autoclave**



**Uv-Visible
Spectrophotometer**



**Flame
Photometers**

Advanced Testing Equipment

Thermo Scientific Atomic Absorption Spectrophotometer (AAS) used for precise determination of heavy metals and trace elements in water, wastewater, soil, sludge, and industrial samples with high sensitivity and accuracy.



Thermo Scientific Gas Chromatograph (GC) system used for accurate analysis of volatile organic compounds (VOCs), hydrocarbons, and solvent residues in environmental, industrial, and chemical samples.



GC-2050 Gas Chromatograph equipped with AOC-20i Plus Autosampler for precise analysis of volatile organic compounds (VOCs), hydrocarbons, solvents, and environmental contaminants with high sensitivity and automated operation.



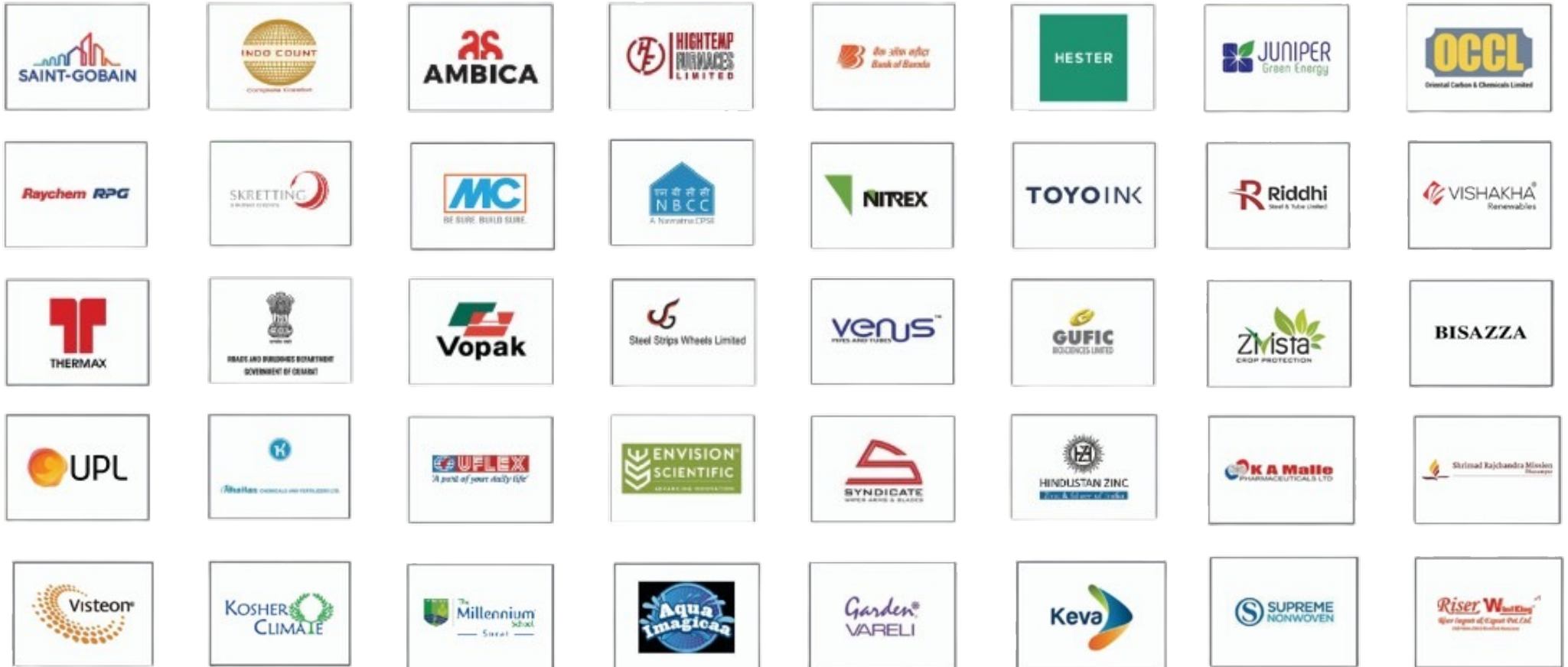
Thermo Scientific TRACE 1110 Gas Chromatograph equipped with Nitrogen Phosphorus Detector (NPD) for sensitive analysis of nitrogen- and phosphorus-containing compounds, pesticides, VOCs, and environmental contaminants.



Our Clients



Our Clients



Management Team



MR. KALPESH GORDHANBHAI GOTI

CHAIRMAN & MD

- ❖ Holds a Bachelor's in Environmental Engineering from L.D. Engineering College, Gujarat, and an MBA from Nirma University, Ahmedabad.
- ❖ 15 years of experience in EIA and wastewater treatment.
- ❖ Author of "Water Warriors: India's Unsung Heroes", highlighting the role of environmental engineers



MS. GOIBEN KALPESH GOTI

WHOLE-TIME DIRECTOR

- ❖ Age 32, Holds a Master's Degree in Commerce from Veer Narmad South Gujarat University.
- ❖ Associated with the Company since 2012.
- ❖ 12 years of experience in marketing and administration.
- ❖ Responsible for overseeing the daily administration and marketing activities of the Company.



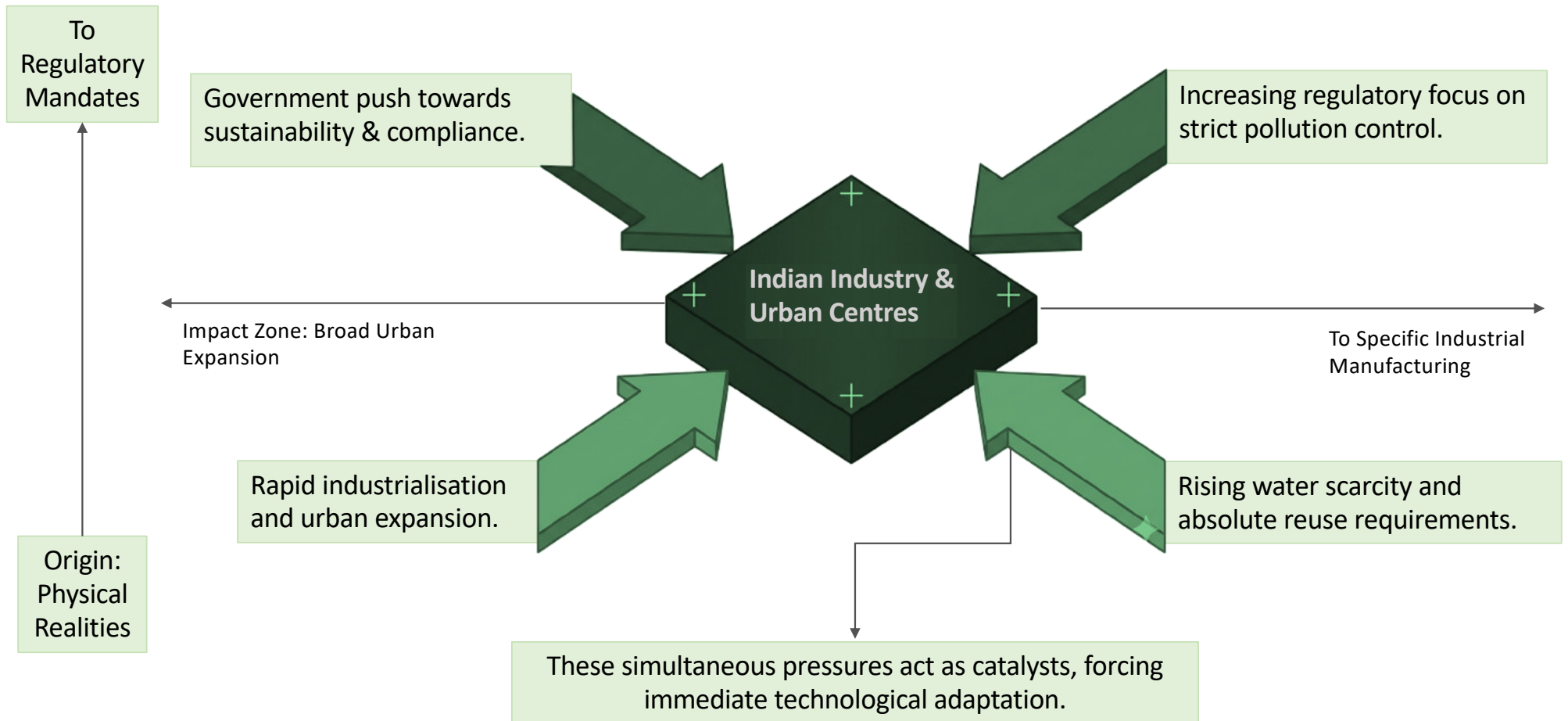
Mr. NILESH GOPANI

CEO

- ❖ Environmental engineering professional with a B.E., M.E., and Executive Diploma in Operations Management from Nirma University.
- ❖ Brings 13+ years of experience in environmental infrastructure, EPC project execution, and water & wastewater treatment solutions.
- ❖ Leads project execution, operational efficiency, and strategic growth initiatives.

Industry Overview





Government Driven Environmental Infrastructure Boom

₹4+ Lakh Crore Environmental Infrastructure Opportunity

AMRUT 2.0 (Urban Water & Sewerage)

- Total Mission Outlay: **₹2.77 Lakh Crore**
- FY 2026-27 Budget Allocation: ₹8,000 Crore
- 100% sewerage and septage management in 500 cities
- Development of new STPs, sewer networks, pumping stations and reuse infrastructure
- Significant EPC and environmental monitoring opportunities for Greenleaf Envirotech Ltd.

Ministry of Jal Shakti

- FY 2026-27 Budget Allocation: **₹94,808 Crore**
- Includes water resources, river conservation, drinking water and sanitation programs
- Continuous investment pipeline for water and wastewater infrastructure






Namami Gange Programme

- Total Allocation since inception: **₹26,824+ Crore**
- FY 2026-27 Budget Allocation: ₹3,100 Crore
- Focus on river rejuvenation, STPs, sewerage networks and pollution abatement projects
- Strong opportunity for municipal wastewater treatment infrastructure

Swachh Bharat Mission (Urban) 2.0

- Total Outlay: **₹1.41 Lakh Crore**
- Swachh Bharat Mission (Grameen): ₹7,192 crore, focusing heavily on open defecation free (ODF) sustainability and solid/liquid waste management.
- Focus on wastewater management, fecal sludge treatment and scientific waste processing
- Expanding environmental infrastructure demand across urban India

Industry Growth Drivers

-  Water scarcity and water reuse requirements
-  Industrial compliance regulations
-  ESG and sustainability reporting
-  Manufacturing expansion and urbanization
-  Circular economy and resource recovery solutions

Vision - To become India's most trusted Environmental Infrastructure and Sustainability Solutions Company while contributing to cleaner rivers, sustainable industries and a greener future.



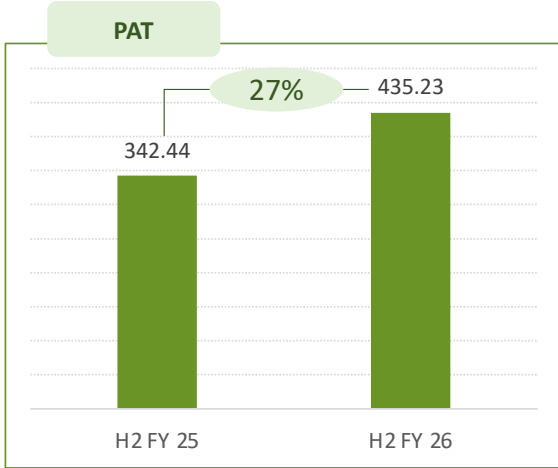
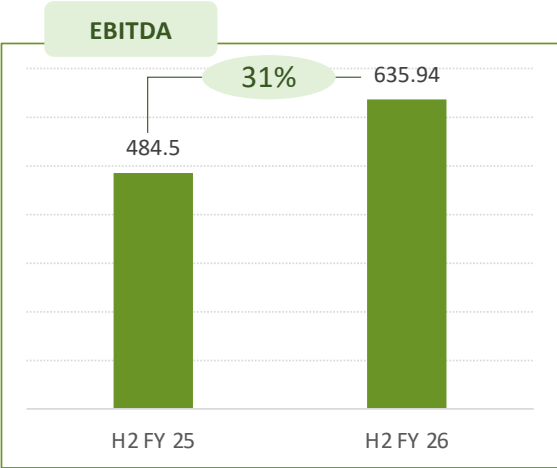
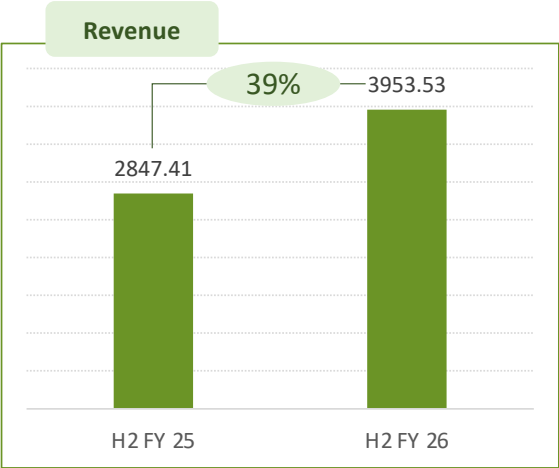
Financial Highlights



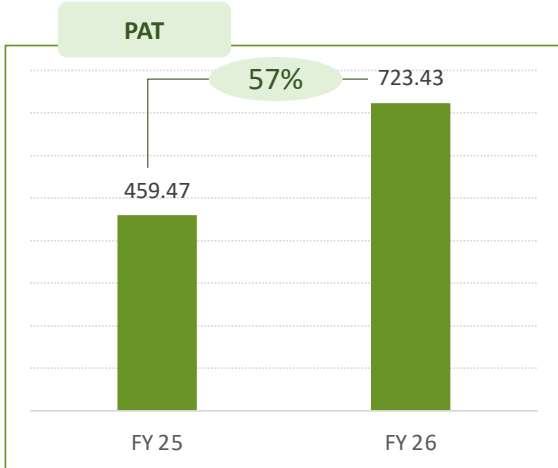
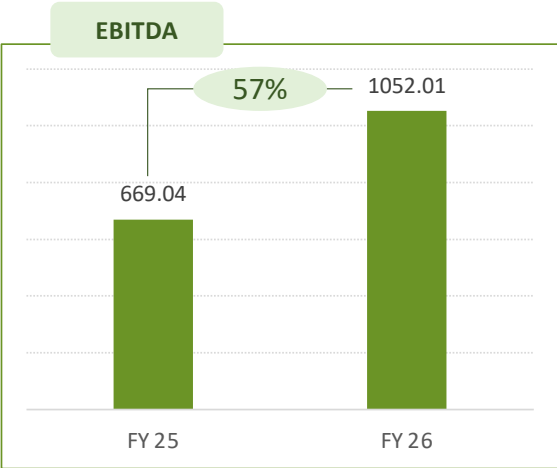
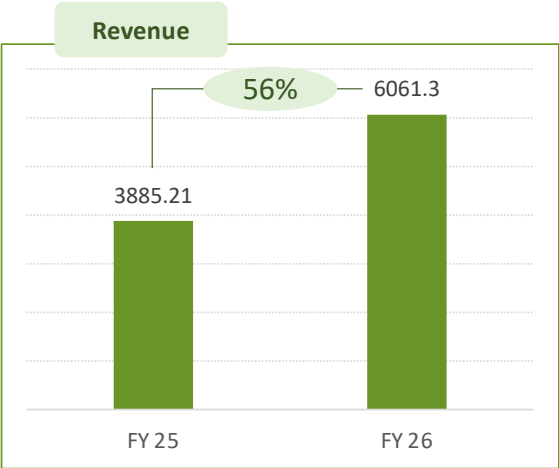
Key Financial Highlights



H2 FY 26



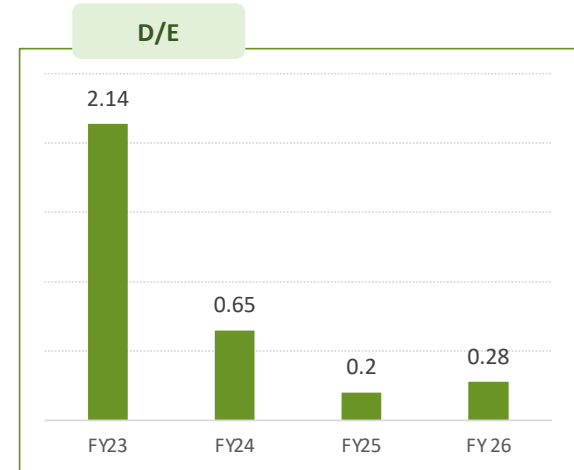
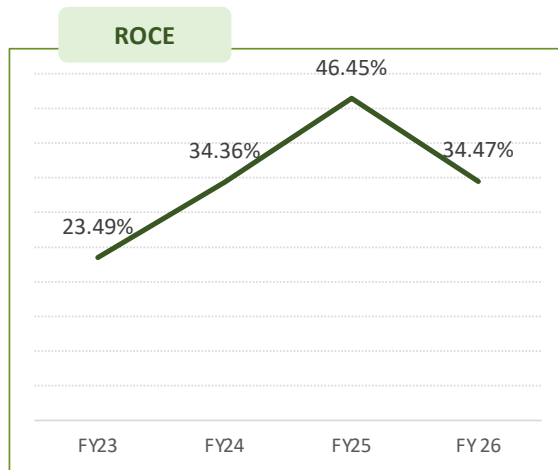
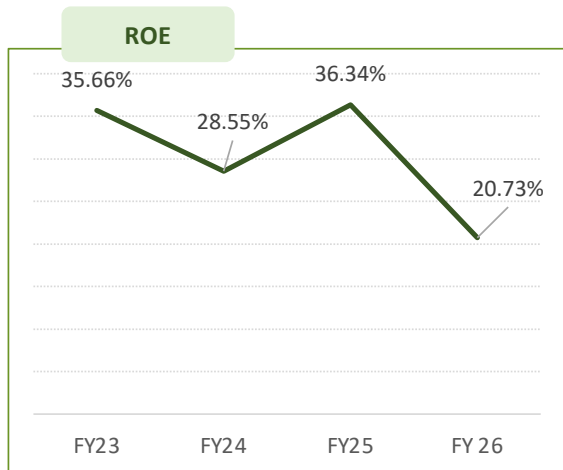
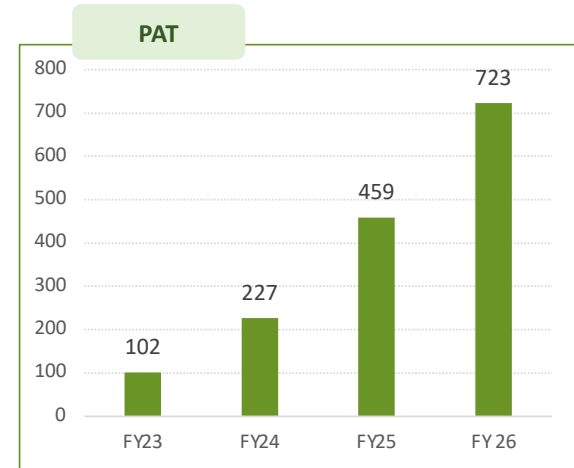
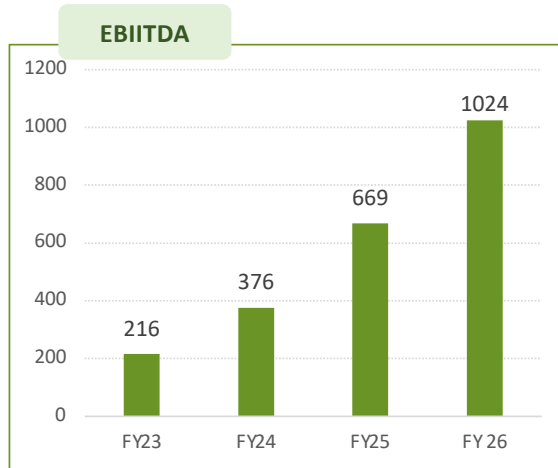
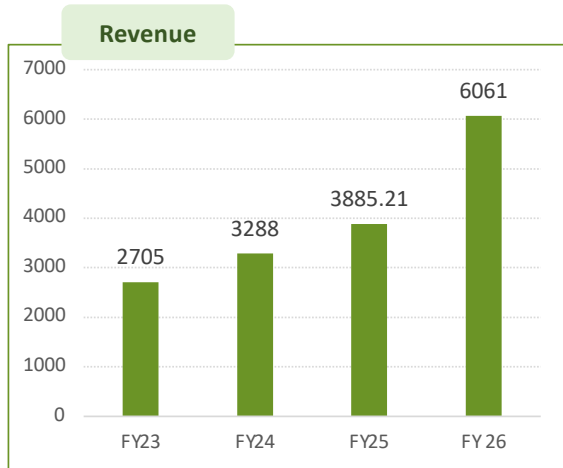
FY 26



Key Financial Highlights

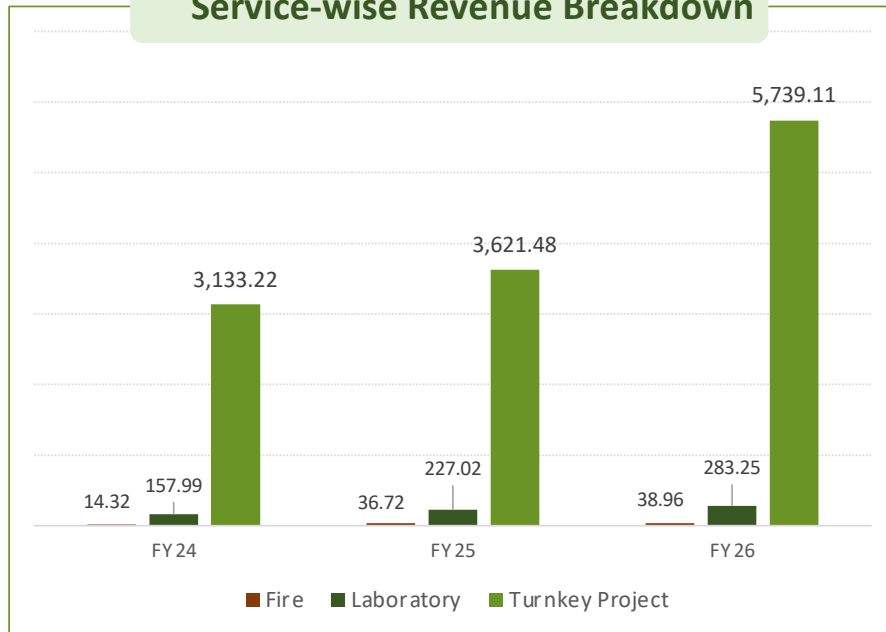


FY 23 - FY 26

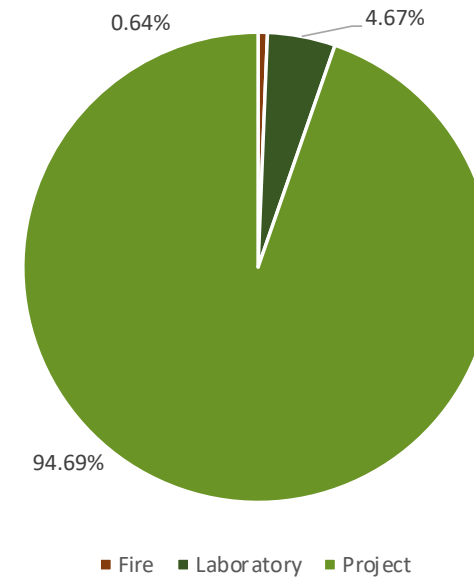


Service wise Revenue

Service-wise Revenue Breakdown



Service-wise Revenue Mix for FY 26 (%)



Income Statement



All Figures are in ₹ lakhs

Particulars	H2 FY 26	H2 FY 25	Y-O-Y	H1 FY 26	H-O-H	FY 26	FY 25	Y-O-Y
Revenue from Operations	3954	2847	39%	2108	88%	6061	3885	56%
Other Income	23	6		5		28	9	
Total Income	3977	2854		2112		6089	3894	
Cost of Material Consumed	2777	2310		1487		4265	2904	
Change in Inventories	223	-190		-93		130	-190	
Gross Profit	976	733	33%	718	36%	1695	1180	44%
Gross Profit Margin (%)	25%	26%		34%		28%	30%	
Employee Benefit Expenses	253	182		218		472	347	
Other Expenses	87	67		82		171	164	
Total expenses	3385	2395		1726		5112	3280	
EBITDA	636	485	31%	417	52%	1052	669	57%
EBITDA Margin (%)	16%	17%		20%		17%	17%	
Depreciation and Amortization Expenses	17	9		8		25	15	
EBIT	619	476	30%	409	51%	1027	654	57%
EBIT Margin (%)	16%	17%		19%		17%	17%	
Finance Costs	27	18		23		50	40	
PBT	592	458	29%	387	53%	977	615	59%
PBT Margin (%)	15%	16%		18%		16%	16%	
Tax Expenses	156	116		97		253	155	
- Current Tax	153	116		98		251	156	
- Deferred Tax	4	0		-1		3	-1	
PAT	435	342	27%	289	50%	723	459	57%
PAT Margin (%)	11%	12%		14%		12%	12%	
EPS	9.42	7.41		6.24		13.79	9.95	

Balance Sheet



All Figures are in ₹ lakhs

Equity & Liability	FY26	FY25
Share Capital	593	462
Reserves & Surplus	2894	801
Total Shareholders' Funds	3487	1263
Minority Interest	0	0
Non-Current Liabilities		
Long-term Borrowings	255	204
Deferred Tax Liabilities (Net)	0	0
Other Non-current Liabilities	337	28
Long-term Provisions	17	0
Total Non-current Liabilities	608	232
Current Liabilities		
Short-term Borrowings	416	45
Trade Payables – MSME	8	10
Trade Payables – Others	1074	816
Other Current Liabilities	192	95
Short-term Provisions	253	156
Total Current Liabilities	1943	1120
Total Equity & Liabilities	6038	2616

Non-Current Assets	FY26	FY25
Property, Plant & Equipment	206	48
Intangible Assets	4	0
Capital Work-in-Progress	344	0
Intangible Assets under Development	0	0
Non-current Investments	0	0
Deferred Tax Assets (Net)	10	5
Long-term Loans & Advances	0	0
Other Non-current Assets	577	395
Total Non-current Assets	1,142	448
Current Assets		
Current Investments	0	0
Inventories	294	425
Trade Receivables	3,881	1,188
Cash & Cash Equivalents	360	387
Short-term Loans & Advances	146	71
Other Current Assets	213	97
Total Current Assets	4,896	2,168
Total Assets	6,038	2,616

Cash Flow Statement



All Figures are in ₹ lakhs

Cash Flow Statement	FY26	FY25
Profit Before Tax	976	614
Operating Profit before Working Capital Changes	1,025	660
Changes in Working Capital	-2,909	-86
Cash Generated/(Used) from Operations	-1,099	574
Less: Direct Taxes Paid	208	15
Net Cash from Operating Activities (A)	-1,307	559
Cash Flow from Investing Activities (B)	-516	-16
Cash Flow from Financing Activities (C)	1,895	-304
Net Increase/(Decrease) in Cash & Cash Equivalents (A+B+C)	72	240
Opening Cash & Cash Equivalents	259	20
Closing Cash & Cash Equivalents	331	259

Management Commentary



- Kalpesh Goti
Chairman & Managing
Director, Greenleaf
Envirotech Ltd

FY2025-26 was a strong year with healthy growth across all key financial parameters. Revenue from operations grew 56.01% YoY to ₹6,061.30 lakh (vs. ₹3,885.21 lakh), driven by strong project execution and rising demand. EBITDA rose 57.24% to ₹1,051.99 lakh and PAT grew 57.45% to ₹723.42 lakh, reflecting operational efficiency and disciplined project selection. Net worth strengthened significantly during the year.

A key milestone was the successful listing of Greenleaf Envirotech Limited (GEL) on the NSE in October 2025, enhancing corporate visibility and providing a strong platform for long-term growth. Another milestone is the CETP project under Greenleaf Eco Infra Private Limited (GEIPL), a wholly owned subsidiary of GEL, at Sayan (Surat) - a critical environmental infrastructure asset and recurring revenue platform, with strong member participation even before commissioning, supported by attractive project economics, government incentives, and evolving environmental compliance requirements.

We have strengthened our presence in EPC and environmental infrastructure, backed by a robust order pipeline and capabilities across engineering, design, execution, and proprietary technology developed by GEL inhouse. We remain selective in project choice, ensuring growth without compromising profitability. Going forward, our focus remains on sustainable growth, strong execution, innovation, and long-term value creation for all stakeholders.

Vision & Strategic Positioning



Greenleaf Envirotech Ltd is evolving from a traditional EPC contractor into an **integrated environmental infrastructure and technology company**. With capabilities spanning environmental monitoring, regulatory consulting, wastewater treatment engineering, proprietary technology development, and infrastructure ownership, the company is positioned to benefit from India's tightening environmental regulations and growing demand for sustainable industrial infrastructure.



Compliance Driven
Aligned with India's environmental regulations



Sustainable Growth
Benefiting from rising demand for green infrastructure



Technology Led
Innovation at the core of our solutions



Creating Long-Term Value
Recurring revenues through infrastructure ownership and services

Our Strategic Pillars

Integrated Environmental Platform

NABL-approved laboratory and **GPCB-approved** auditor. **Environmental consulting and regulatory approvals.** EPC, engineering and O&M of wastewater treatment plants.

Technology – GAC SBR

Developed proprietary GAC SBR wastewater treatment technology. **Executed 2** government projects. Patent application underway.

Infrastructure Ownership

Developing a **10 MLD CETP** in Sayan, Gujarat through Greenleaf Eco Infra. Recurring revenue from treatment charges, memberships and operations.

Strategic Vision

Engineering + Technology + Infrastructure Ownership + Sustainability Services
Technology-driven platform focused on environmental infrastructure growth.



Thank You!



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